The analyst seat, rebuilt as an agent

A boutique real estate firm underwrote every acquisition through a single full-time financial analyst. Each deal required a model rebuilt by hand from the owner's trailing financials, at $75,000 a year, with every transaction queued behind one person. The firm now hands roughly 90% of that underwriting to the Capital Allocator, one expert inside a nine-expert AI Brain, which produces the full underwriting package issued to prospective investors and clients.

$75K	**3 hrs**	**400+**	**100%**
ANALYST SEAT RETIRED	SAVED PER ANALYSIS	ASSETS MODELED	CALIBRATION MATCH
Salary line eliminated; capability retained	Per proforma, consistently	Over 30M sq ft across 13 states	25,723 of 25,723 computed cells reconciled

WHAT THE CAPITAL ALLOCATOR DOES

Builds the complete model. Takes the owner's trailing twelve months and returns a side-by-side operator versus platform case at one, five and eleven years.

Normalizes any operator's books. A 695-row mapping reconciles five distinct chart-of-account conventions into a single model.

Validates its own output. Five automated gates must pass before any figure is released.

Separates fact from assumption. Every line item is labeled, and no override is accepted without a documented basis.

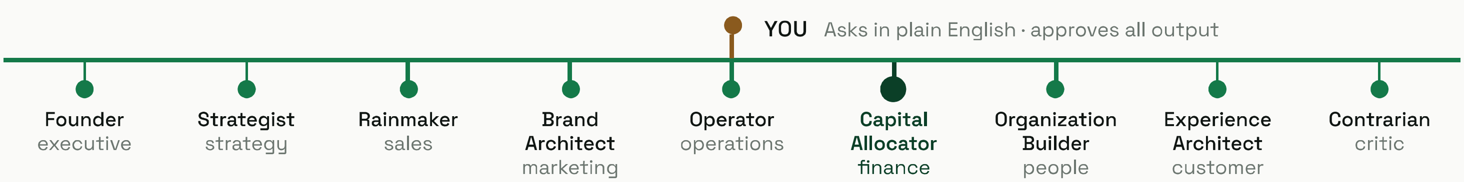
Retains every deal it underwrites. 149,316 data points and 514 recorded assumptions, fully queryable.

HOW A DEAL MOVES

1. **Request submitted in plain English**
   No template or intake form required
2. **The Allocator builds the model**
   Sourced from the owner's own financials
3. **Five validation gates must pass**
   No output is released otherwise
4. **The Contrarian challenges the draft**
   The critic seat reviews before delivery
5. **Client approves, then it issues**
   Approval is required by rule

THE ADVISORY BOARD, AND THE ALLOCATOR'S TOOLKIT

Nine specialists operating from one shared business context. Eight produce work; the ninth challenges it. The Capital Allocator holds the finance seat.



THE ALLOCATOR'S TOOLKIT

Documented build procedure · The firm's own underwriting model · 695-row account map · Five validation gates · The deal database